

Technical Evaluation Proceeding for Tender Committee meeting held on 16/09/2025 under chairmanship of Executive Director (Operations), BIADA for Selection of Systems Integrator For An Integrated ERP Solution For Bihar Industrial Area Development Authority (RFP: BIADA/RFP/IT/01/2025-2026 Date: 16/06/2025)

List of Members Present:

1. Sri Vishal Anand, Executive Director (Operations), BIADA, Patna
2. Sri Sanjay Kumar, Deputy General Manager (Finance), BIADA, Patna
3. Sri Amit Sinha, Deputy General Manager (Investment Promotion), BIADA, Patna
4. Sri Manish Kumar, Deputy General Manager (Technical-South), BIADA, Patna
5. Sri Deepak Dinkar, Deputy General Manager (Information Technology), BIADA, Patna

Bid Overview:

- I. Name of the Project:** Selection of Systems Integrator For An Integrated ERP Solution For Bihar Industrial Area Development Authority
- II. Tender Notice Number:** BIADA/RFP/IT/01/2025-2026
- III. Date of Tender Invitation:** 16/06/2025
- IV. Last Date for Uploading Tender:** 12/08/2025
- V. Date of Opening Technical Bids:** 13/08/2025
- VI. Mode of Tender Publication:** E-Tender and published in daily newspapers

In meeting of the Tender Committee was convened under the chairmanship of the Executive Director (Operations), Bihar Industrial Area Development Authority (BIADA), Patna, to undertake an evaluation of bidders in accordance with the pre- qualification criteria specified in the "Annexure I: Technical Qualification Criteria" of published corrigendum-II (Page 4, Para 7.2.2 Technical Qualification Criteria) of RFP : Selection of Systems Integrator For An Integrated ERP Solution For Bihar Industrial Area Development Authority.

Sl no.	Name of Bidder	Address
1	M/S Expedien eSolutions Limited	A-198, Sector-63, Noida – 201301, India
2	M/S Avisys Services Private Limited	16 Sumedha Society, Bavdhan, Pune-411021, Maharashtra, India
3	M/S CMS Computers India Private Limited	Prestige AL- Kareem No 3, Edward Road Vasanth Nagar, Bangalore- 560052
4	M/S E-Connect Solutions Private Limited	G-18, 19, 20, IT PARK, MIA, MADRI, UDAIPUR-313001

5	M/S Gemini Consulting & Services India Private Limited	7th Floor, NSIC Building, Dharmapada Bhawan, Block-D, Mancheswar Industrial Estate, Bhubaneswar - 751010, Odisha
6	M/S Oasys Tech Solutions Private Limited	M-33, Samant Vihar, Nalco Square, Bhubaneswar, Odisha 751027
7	M/S Softtech Engineers Limited	SoftTech Towers, Opp. Royal Enfield Showroom, Baner Road, Pune: 411045
8	M/S Xtranet Technologies Private Limited	Z-24, Zone-1, Maharana Pratap Nagar Bhopal - 462011 M.P., India, 97131 40003
9	M/S Shaurya Technosoft Pvt Ltd	Shaurya Technosoft Pvt Ltd 1st Floor, Cybernex, Shankar Sheth Rd, Swargate, Pune, Maharashtra 411037

Pre-Qualification Evaluation Outcome:

The RFQ was initiated through BIADA/RFP/IT/01/2025-2026 dated 16/06/2025, in which nine bidders participated. The Tender Committee thoroughly examined the bid documents submitted by the bidders and conducted an evaluation based on the pre-qualification criteria outlined in the RFP.

Since all nine bidders submitted their documents in compliance with the bid requirements, they were invited for a presentation on 01/09/2025. All nine bidders participated in the presentation. Subsequently, a scoring exercise was undertaken and tabulated below.

ERP Bid Technical Marks						
Sl No.	Name of Bidders	Organization Capacity (Max Marks 40)	Technical Strengths (Max Marks: 20)	Approach & Methodology (Presentation) : (Max Marks: 40)	Total Scored Marks (Out of 100)	Qualifying score (70)
1	M/s Expedien eSolutions Limited	38	20	25	83	Qualified
2	M/s AVISYS SERVICES PRIVATE LIMITED	35	17	15	67	Not Qualified
3	M/s CMS COMPUTERS INDIA PRIVATE LIMITED	40	20	25	85	Qualified
4	M/s E-CONNECT SOLUTIONS PRIVATE LIMITED	40	13	20	73	Qualified
5	M/s GEMINI CONSULTING & SERVICES INDIA PRIVATE LIMITED	40	18	10	68	Not Qualified

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6	M/s OASYS TECH SOLUTIONS PRIVATE LIMITED	36	20	10	66	Not Qualified
7	M/s SOFTTECH ENGINEERS LIMITED	40	20	20	80	Qualified
8	M/s XTRANET TECHNOLOGIES PRIVATE LIMITED	38	18	10	66	Not Qualified
9	M/s Shaurya Technosoft Pvt Ltd	22	18	30	70	Qualified

Qualified bidders: 5 ; Dis-qualified bidders: 4

Details is in Annexure- I.

As per the RFP, bidders securing at least 70% marks in the defined scoring mechanism shall be considered technically qualified, based on the minimum qualification criteria and documents specified under the Pre-Qualification Criteria. Accordingly, Tender Committee unanimously determined that five bidders have scored 70 marks (70%) or above and are declared technically qualified, while the remaining four bidders are not qualified.

Qualified Bidders (5): M/s Expedien eSolutions Ltd., M/s CMS Computers India Pvt. Ltd., M/s E-Connect Solutions Pvt. Ltd., M/s SoftTech Engineers Ltd., M/s Shaurya Technosoft Pvt. Ltd.

Not Qualified (4): M/s AVISYS Services Pvt. Ltd., M/s Gemini Consulting & Services India Pvt. Ltd., M/s OASYS Tech Solutions Pvt. Ltd., M/s Xtranet Technologies Pvt. Ltd.

Decision of Tender Committee:

To uphold transparency and fairness, the Tender Committee has resolved to upload these proceedings on the eproc2 and BIADA official website for a period of three days for inviting objections, if any. In the absence of any objections or complaints during stipulated period, the Tender Committee will proceed with the evaluation of the financial bids submitted by qualified bidders as per "Financial Proposal" of RFP.


Deputy General Manager (IT)


Deputy General Manager (IP)


Deputy General Manager (Technical-South)


Deputy General Manager (Finance)


Executive Director (Operations)

Selection of Systems Integrator For An Integrated ERP Solution For Bihar Industrial Area Development Authority																														
RFP No- BIADA/RFP/IT/01/2025-2026 Date: 16/06/2025				Name of Bidders																										
Criteria	Basis for Evaluation	Max Marks	Supporting Documents	M/s Expedient eSolutions Limited			M/s AVSYS SERVICES PRIVATE LIMITED			M/s CMS COMPUTERS INDIA PRIVATE LIMITED			M/s E-CONNECT SOLUTIONS PRIVATE LIMITED			M/s GEMINI CONSULTING & SERVICES INDIA PRIVATE LIMITED			M/s GASYS TECH SOLUTIONS PRIVATE LIMITED			M/s KTRANET TECHNOLOGIES PRIVATE LIMITED			Shaurya Technosoft Pvt Ltd					
ORGANISATION CAPACITY				Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks	Ref. Doc.	Value	Marks			
1A	Average turnover from IT/ITES/ Application Development and Implementation Work in last 3 years (Turnover in INR Crores)	10	Audited Balance sheet and Profit & Loss Statement, OR Certificate from the statutory auditor	Page 52	51.75 cr	8	Page 158-159	66.12 cr	10	Page 45	88.8 cr	10	Page 202	100.24 cr	10	Page 112	60.50 cr	10	Page 72	40.31 cr	6	Page 128	67.13 cr	10	Page 170	59.20 cr	8	Page 135	44.57 cr	6
1B	The agency should possess the essential infrastructure, facilities and technical expertise and should have on its payroll at least 50 employees	10	The bidder has to give an undertaking on its letter head that it has the necessary infrastructure and expertise to handle this project and shall not outsource this Project to a third party.	Page 26	200	10	Page 174	151	10	Page 31	300	10	Page 204	410	10	Page 142	300	10	Page 30	400	10	Page 262	400	10	Page 164	151	10	Page 145	100	6
1C	The agency should have been in the IT/Software Development/Website development projects for at least 05 Years.	10	Completion Certificates from the client, OR Work Order + Self Certificate of Completion (Certified by the Statutory Auditor); OR Work Order + Phase Completion/Go-Live Certificate (for ongoing projects) from the client.	Page 44	Since 2016 + 8+ years	10	Page 172	Since 2019 (Nov 2019) + 5	5	Page 41	Since 2004 + 20 years	10	Page 189	Since 2007 + 18 Years	10	Page 141	Since 2014 + 10 years	10	Page 92	Since 2015 + 10 years	10	Page 108	Since 2016 + 9 years	10	Page 116	Since 2015 + 10 years	10	Page 76	Since 2017 (10.11.2017) + 7Y 9M	5
1D	The agency should have experience of development and implementation of ERP related project of project values not less than 3 Crores that have either completed or ongoing projects. The work order should have been issued within last 10 years, as on the last date of submission	10	Completion Certificates from the client, OR Work Order + Self Certificate of Completion (Certified by the Statutory Auditor); OR Work Order + Phase Completion/Go-Live Certificate (for ongoing projects) from the client.	Page 83-84	4	10	Page 175-183; 202-227	5	10	Page 224	6	10	Page 2-18	4+	10	Page 96-64,111	5	10	Page 18,83,87,88	5	10	Page 106-127	4	10	Page 93-118	4	10	Page 69 & 64	2	5
Sub total of ORGANISATION CAPACITY (Max 40)				38			35			40			40			40			36			40			38			22		
2	TECHNICAL STRENGTHS	Max Marks (20)																												
2A	Proposed Team: The proposed personnel should be on the payroll of the bidding company.	20	CVs of Proposed Professionals: 1. Qualifications and relevant Experiences; 2. Details of all the Projects managed including responsibilities and capacity similar to this assignment; 3. Demonstrated knowledge on the Platform / Technologies to be used related to this assignment; 4. Vendor Certifications and / or memberships on the related technologies / platform to be used related to this assignment.	Page 84-90	20	184-201	17	Page 227-239	20	Page 118-135	13	Page 122-139	18	Page 93-107	20	160-261	20	Page 36-70	18	Page 119-134, 164	18									
2B	APPROACH & METHODOLOGY The eligible bidders shall be requested to make a presentation on their proposal/Solution. Project Manager should be present during the Presentation	40	Presentation of prototype/existing similar software application online OR Presentation of Screenshots of prototype/existing similar software application. Proposed solution/Technology stack, innovative solution approaches to be presented through PPT. Proposal in PDF format should be part of technical bid.	Custom Built: COTS - E-ENTITY	—	25	Product: COTS - ERP Next	—	15	Product: COTS - Odoo	—	25	Custom Built	—	20	Product: COTS - Odoo	—	10	Product: COTS - SAP	—	10	Product: Custom Built- COTS - CivisNFR A	—	20	Custom Built- Barwa Solutions and others.	—	10	Product: COTS - Odoo	—	30
TOTAL (out of 100)				83			67			85			73			68			66			80			66			70		
Remarks				Qualified for Financial			Disqualified			Qualified for Financial			Qualified for Financial			Disqualified			Disqualified			Qualified for Financial			Disqualified			Qualified for Financial		

B. S. Singh
16/9/25
Deputy General Manager (IT)

Manoj Kumar
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Deputy General Manager (Technical-South)

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